

Poway Real Estate

AUGUST 2016

Real Estate Report | Market Trends | Featured Listings



ERIC MATZ
Real Estate Team

POWAY

WEEKLY MARKET SNAPSHOT 08.16.2016



This Week

The median list price in POWAY, CA 92064 this week is \$1,025,000.

Inventory has been lightening lately and the Market Action Index has been trending up. Though days-on-market is increasing, these are mildly positive indications for the market.

Supply and Demand

- In the last few weeks the market has achieved a relative stasis point in terms of sales to inventory. However, inventory is sufficiently low to keep us in the Seller's Market zone so watch changes in the MAI. If the market heats up, prices are likely to resume an upward climb.

Market Action Index



The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.

Quartiles

Characteristics per Quartile

| Quartile | Median Price | Sq. Ft. | Lot Size | Beds | Baths | Age | Inventory | New | Absorbed | DOM | |
|---------------|--------------|---------|---------------------|------|-------|-----|-----------|-----|----------|-----|-----------------------------------|
| Top/First | \$ 2,375,000 | 6536 | 1.0 - 2.5 acres | 5.0 | 5.0 | 14 | 39 | 0 | 1 | 245 | Most expensive 25% of properties |
| Upper/Second | \$ 1,249,450 | 3868 | 1.0 - 2.5 acres | 4.5 | 4.0 | 26 | 40 | 3 | 2 | 78 | Upper-middle 25% of properties |
| Lower/Third | \$ 866,950 | 2504 | 0.50 - 1.0 acre | 4.0 | 3.0 | 30 | 40 | 2 | 2 | 76 | Lower-middle 25% of properties |
| Bottom/Fourth | \$ 574,900 | 1639 | 8,001 - 10,000 sqft | 4.0 | 2.0 | 44 | 40 | 7 | 8 | 46 | Least expensive 25% of properties |

Real-Time Market Profile

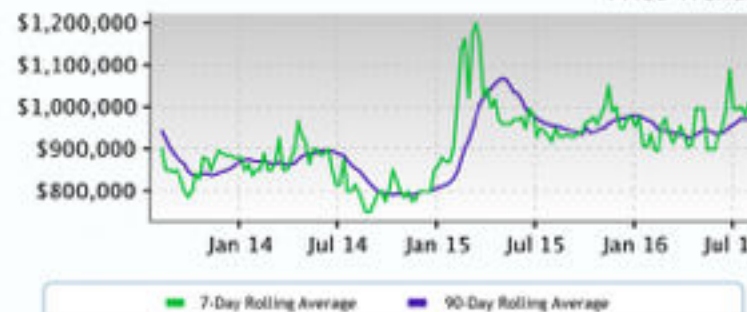
| | | Trend |
|---|--------------------|---------|
| Median List Price | \$ 1,025,000 | ↔↔ |
| Asking Price Per Square Foot | \$ 341 | ↔↔ |
| Average Days on Market (DOM) | 110 | ↑↑ |
| Percent of Properties with Price Decrease | 46 % | |
| Percent Relisted (reset DOM) | 13 % | |
| Percent Flip (price increased) | 15 % | |
| Median House Size (sq ft) | 3176 | |
| Median Lot Size | 0.50 - 1.0 acre | |
| Median Number of Bedrooms | 4.0 | |
| Median Number of Bathrooms | 3.0 | |
| Market Action Index | Seller's Advantage | 33.0 ↔↔ |

- ↔↔ No change
- ↑↑ Strong upward trend
- ↓↓ Strong downward trend
- ↑ Slight upward trend
- ↓ Slight downward trend

Price

- Again this week we see prices in this zip code remain roughly at the level they've been for several weeks. Since we're significantly below the top of the market, look for a persistent up-shift in the Market Action Index before we see prices move from these levels.

Price Trend



POWAY

MONTHLY MARKET SNAPSHOT



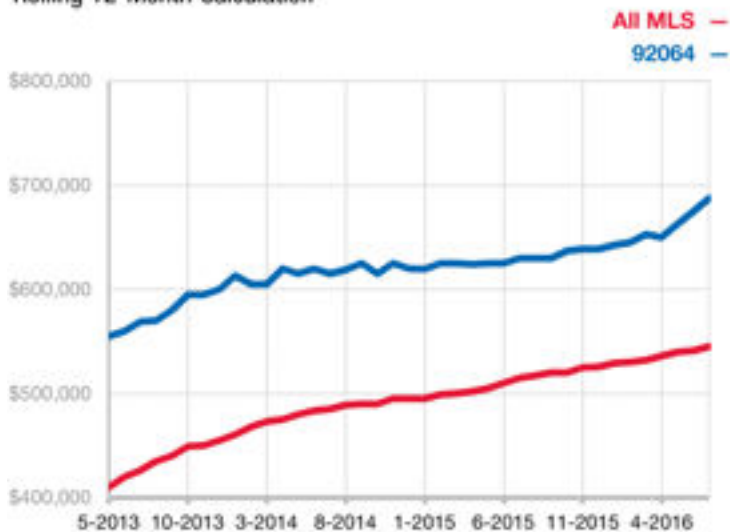
| Single Family | July | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 7-2015 | Thru 7-2016 | Percent Change |
| New Listings | 73 | 70 | - 4.1% | 484 | 516 | + 6.6% |
| Pending Sales | 51 | 42 | - 17.6% | 315 | 338 | + 7.3% |
| Closed Sales | 59 | 47 | - 20.3% | 296 | 306 | + 3.4% |
| Median Sales Price* | \$620,000 | \$695,000 | + 12.1% | \$630,000 | \$692,000 | + 9.8% |
| Percent of Original List Price Received* | 96.3% | 96.0% | - 0.3% | 95.8% | 96.5% | + 0.7% |
| Days on Market Until Sale | 37 | 33 | - 10.8% | 36 | 37 | + 2.8% |
| Inventory of Homes for Sale | 148 | 153 | + 3.4% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 3.7 | + 5.7% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

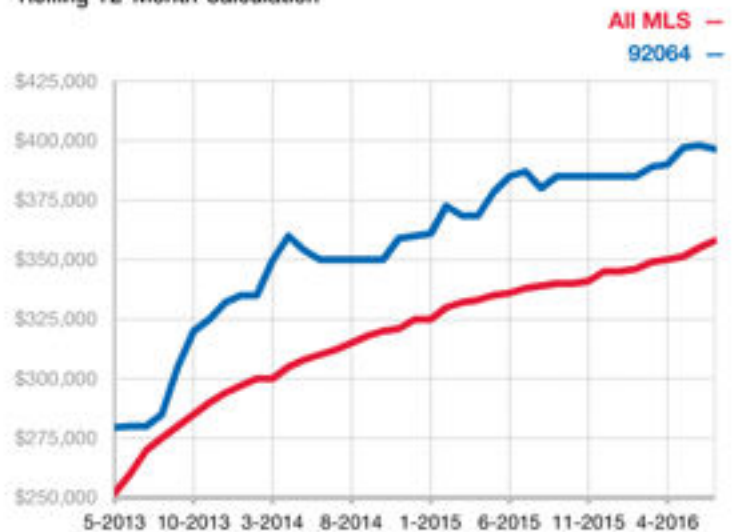
| Townhouse-Condo | July | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 7-2015 | Thru 7-2016 | Percent Change |
| New Listings | 8 | 8 | 0.0% | 62 | 62 | 0.0% |
| Pending Sales | 5 | 9 | + 80.0% | 44 | 51 | + 15.9% |
| Closed Sales | 8 | 5 | - 37.5% | 42 | 44 | + 4.8% |
| Median Sales Price* | \$410,000 | \$390,000 | - 4.9% | \$390,000 | \$414,500 | + 6.3% |
| Percent of Original List Price Received* | 98.7% | 99.0% | + 0.3% | 97.6% | 98.3% | + 0.7% |
| Days on Market Until Sale | 21 | 11 | - 47.6% | 24 | 20 | - 16.7% |
| Inventory of Homes for Sale | 13 | 8 | - 38.5% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 1.3 | - 40.9% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation

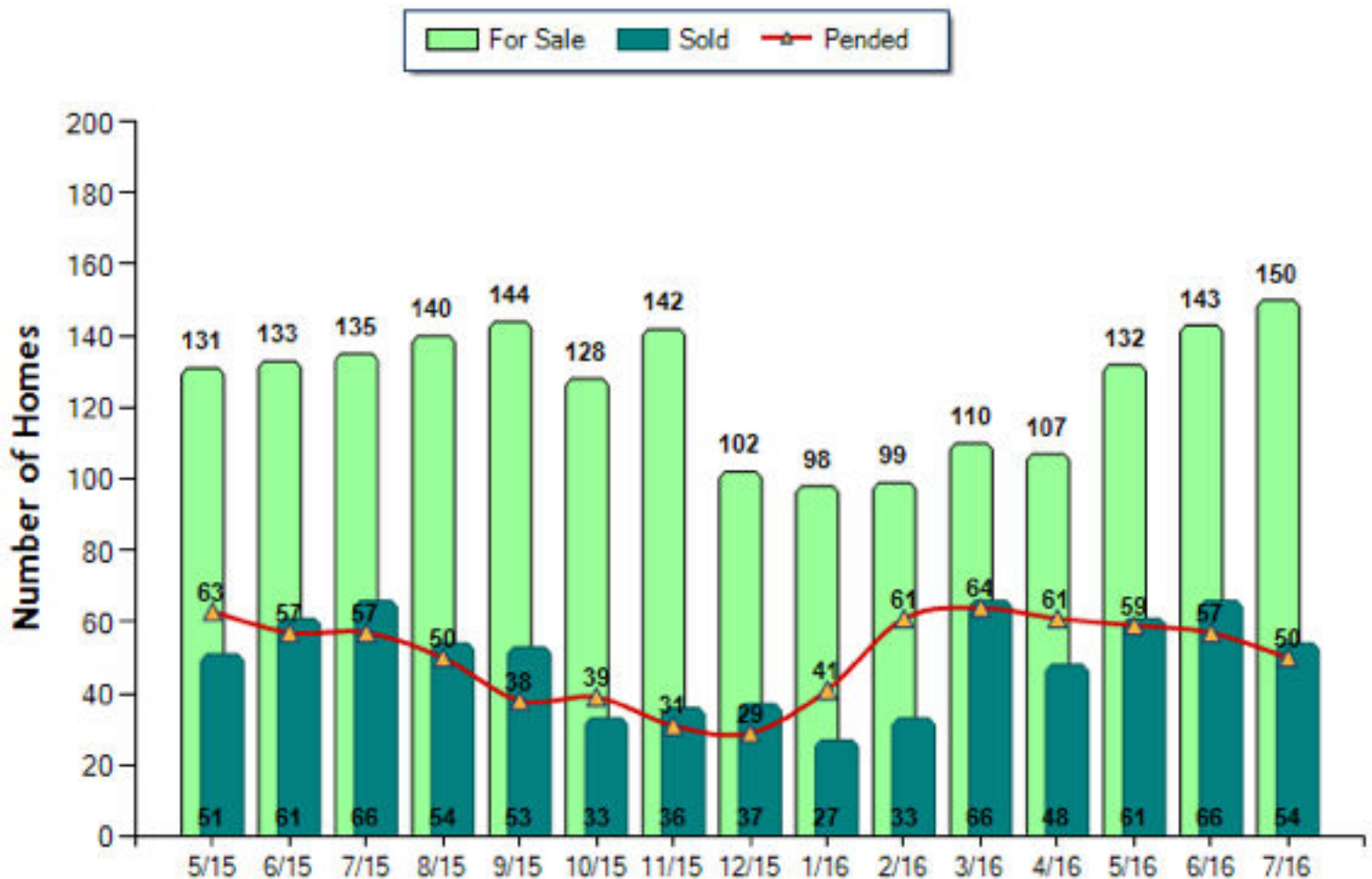


Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



POWAY

HOMES FOR SALE VS. SOLD



July 2016 is a Seller's market*

Home For Sale in July 2016: 150 units.

- Up 4.9% compared to the last month
- Up 11.1% compared to the last year

Home Closed in July 2016: 54 units.

- Down 18.2% compared to the last month
- Down 18.2% compared to the last year

Home Placed under Contract in July 2016: 50 units.

- Down 12.3% compared to the last month
- Down 12.3% compared to the last year

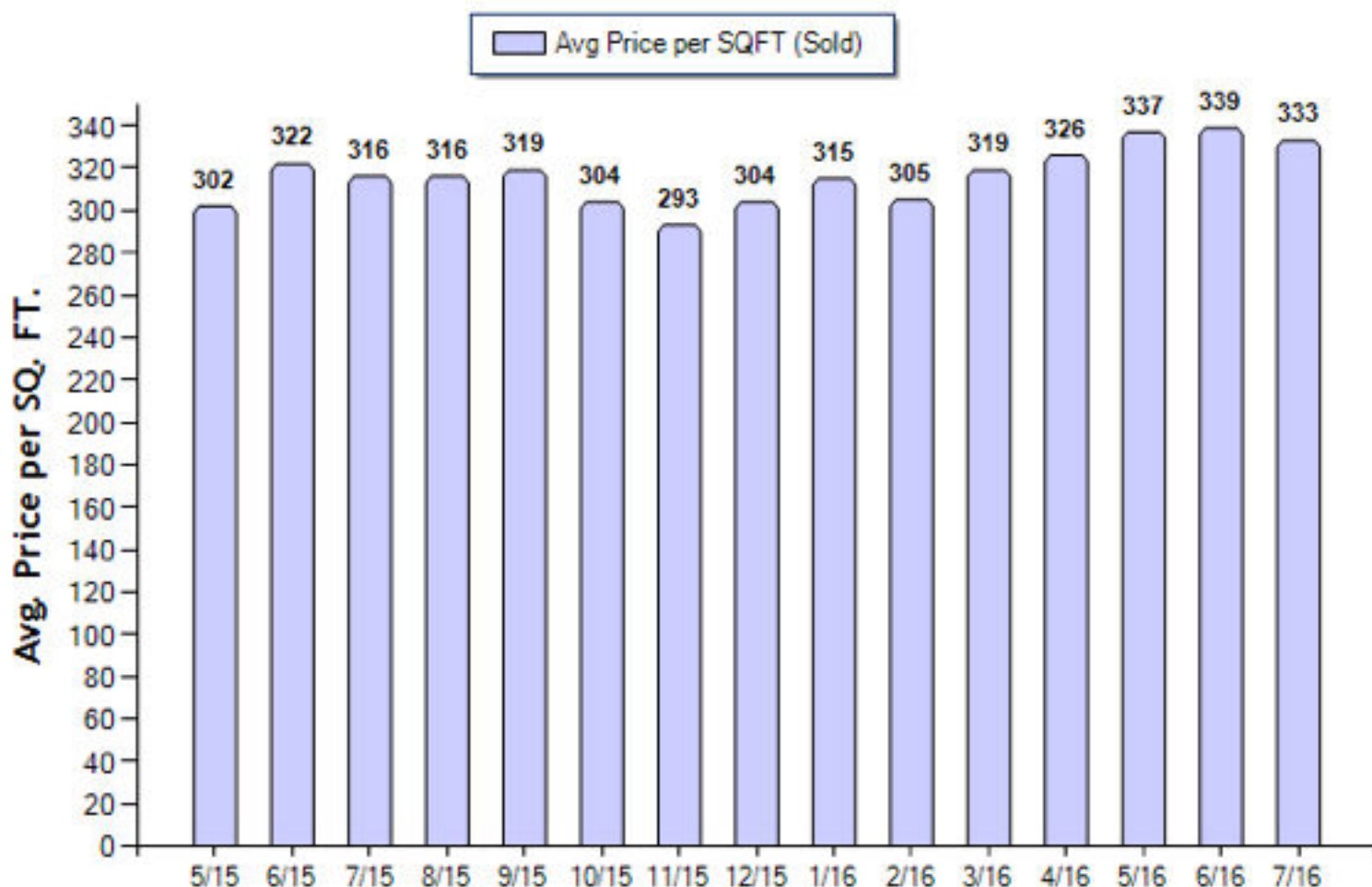
**Buyer's market: more than 6 months of inventory based on closed sales*

Seller's market: less than 3 months of inventory based on closed sales

Neutral market: 3 - 6 months of inventory based on closed sales

POWAY

AVERAGE PRICE PER SQUARE FOOT



July 2016 Average Sold Price per Square Footage is Neutral*

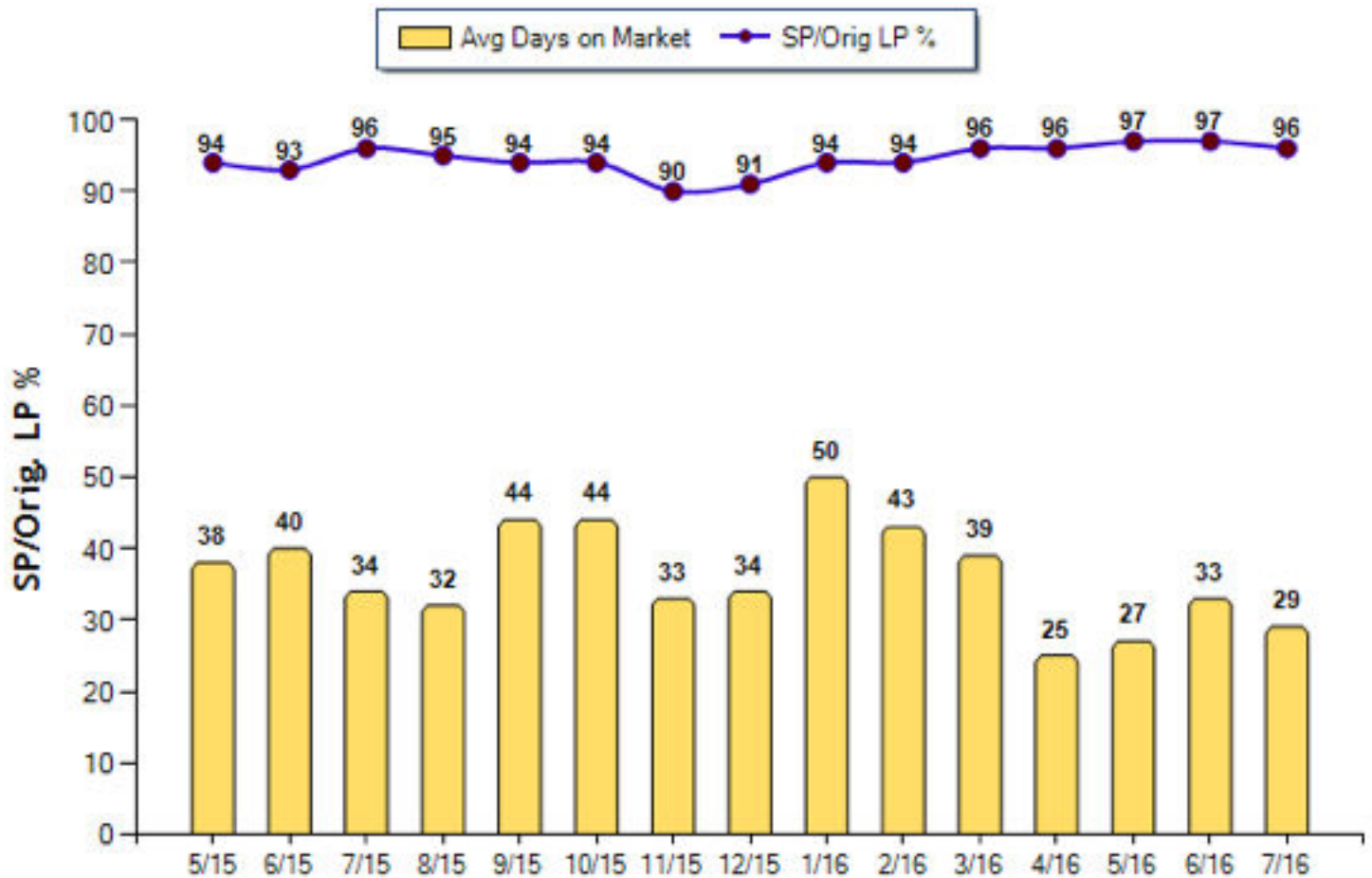
Average Sold Price per Square Footage in July 2016: \$333

- Down 1.8% compared to the last month
- Up 5.4% compared to the last year

**Based on 6 month trend - Appreciating/Depreciating/Neutral*

POWAY

DAYS ON MARKET & SOLD VS. LIST PRICE



July 2016 Average Days on Market trend
Remains Steady*

Average Days on Market in July 2016: 29

- Down 12.1% compared to the last month
- Down 14.7% compared to the last year

July 2016 Sold/Original List Price Ratio Remains
Steady*

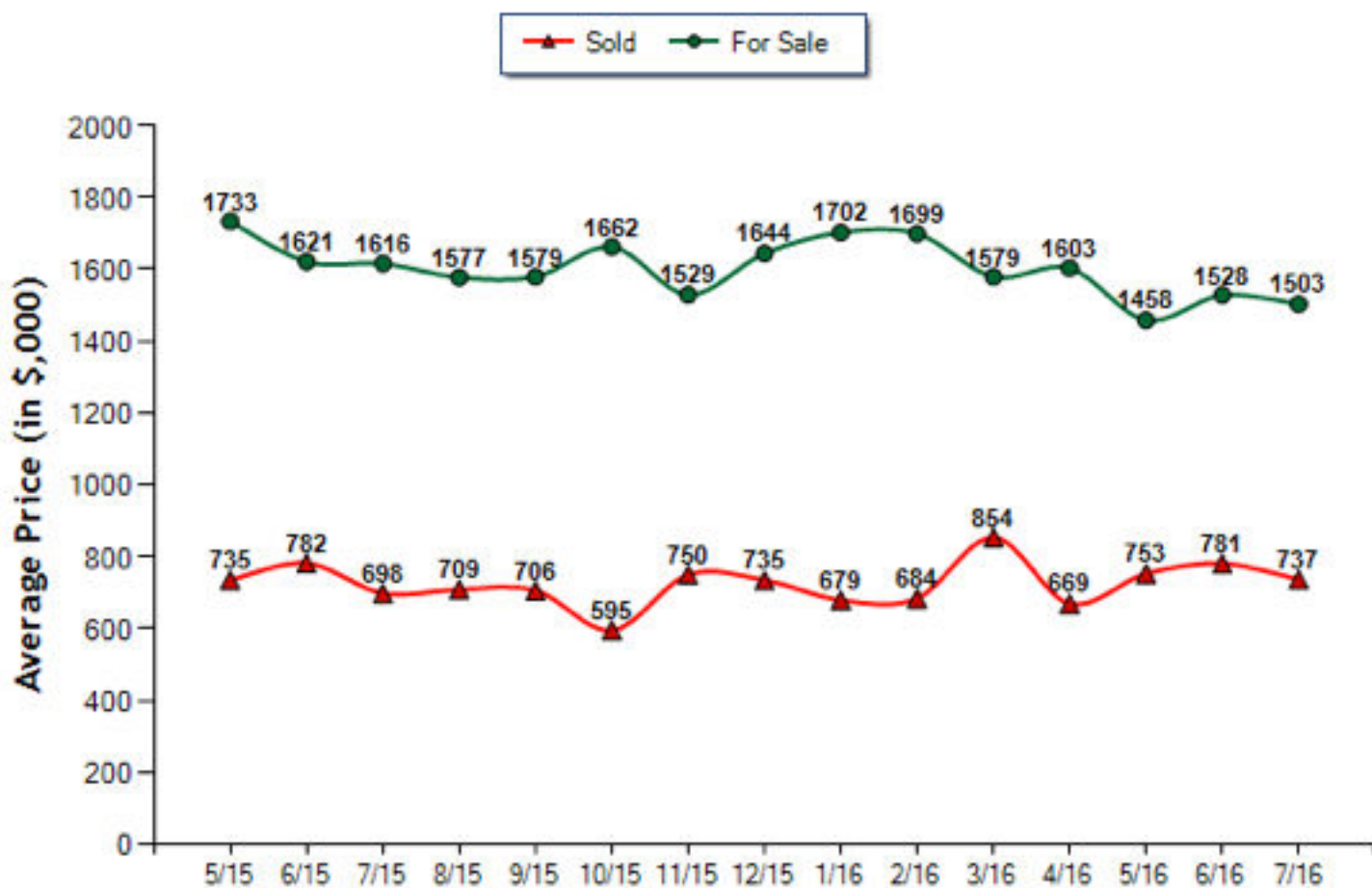
Sold/Original List Price % in July 2016: 96%

- Down 1% compared to the last month
- 0% compared to the last year

*Based on 6 month trend - Rising/Falling/Remains Steady

POWAY

AVERAGE PRICE SOLD VS. FOR SALE



July 2016 Average For Sale Price is Neutral*

July 2016 Average Sold Price is Neutral*

Average For Sale Price (in thousand) in July 2016: \$1503

- Down 1.6% compared to the last month
- Down 7% compared to the last year

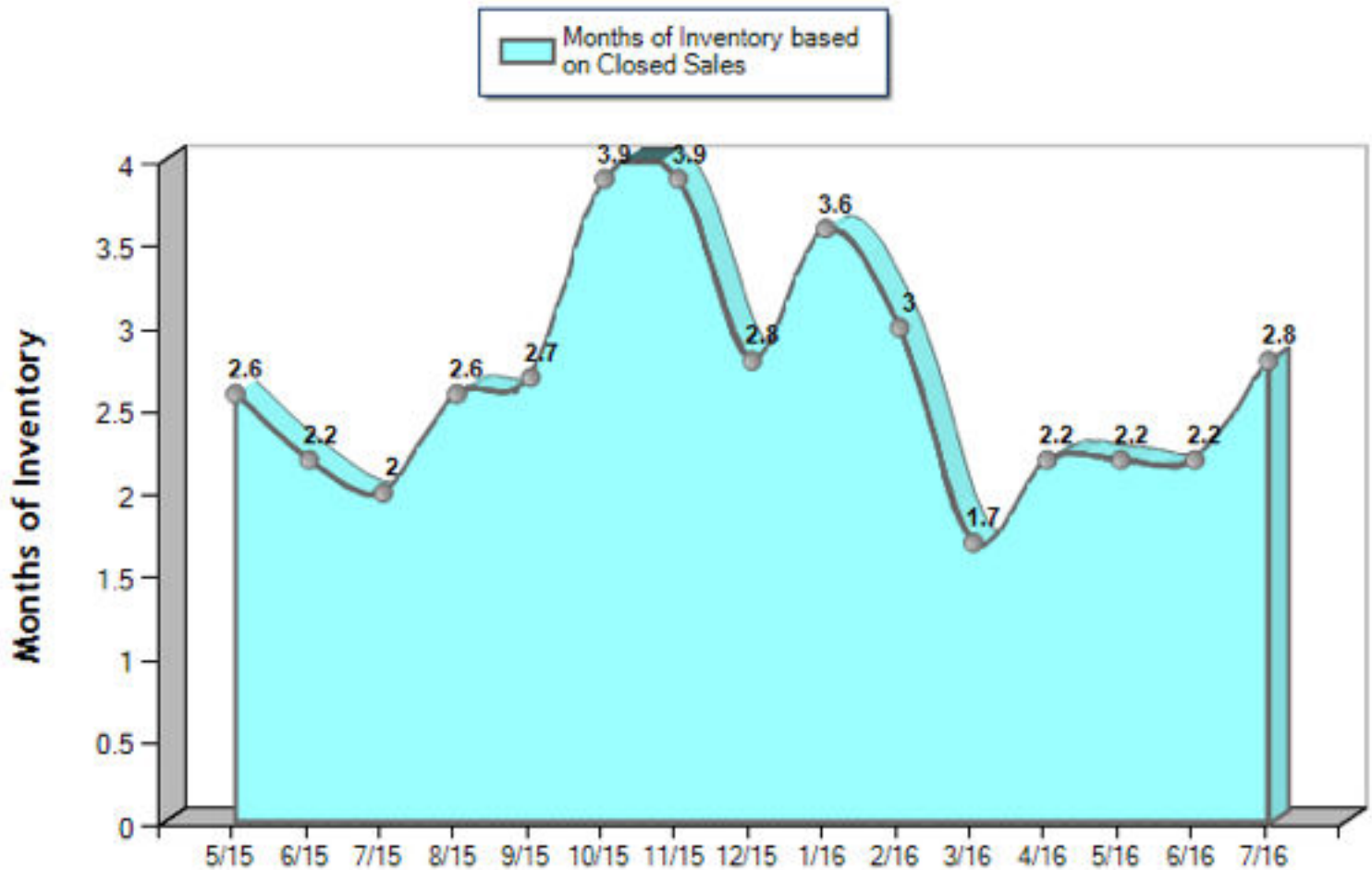
Average Sold Price (in thousand) in July 2016: \$737

- Down 5.6% compared to the last month
- Up 5.6% compared to the last year

**Based on 6 month trend - Appreciating/Depreciating/Neutral*

POWAY

MONTHS OF INVENTORY



July 2016 is a Seller's market*

Months of Inventory based on Closed Sales in July 2016: 2.8

- Up 27.7% compared to the last month
- Up 39.1% compared to the last year

**Buyer's market: more than 6 months of inventory based on closed sales*

Seller's market: less than 3 months of inventory based on closed sales

Neutral market: 3 - 6 months of inventory based on closed sales

POWAY

RECENT SINGLE FAMILY HOMES SOLD



| Address / Zip Code / Use Code | Sq. Feet | BR/BA | Transfer Date | Transfer Amount | Price per Sq.Ft | Yr.Built | Lt Size | Acres | Pool | APN |
|---------------------------------------|----------|-------|---------------|-----------------|-----------------|----------|----------|-------|------|---------------|
| 14447 MAPLEWOOD ST, 92064, (1001) | 3,099 | 4/300 | 7/5/2016 | \$0 | \$0 | 1988 | 21780 SF | 0.50 | Y | 314-762-08-00 |
| 15359 BLUE CRYSTAL TRL, 92064, (1001) | 2,635 | 3/400 | 7/1/2016 | \$0 | \$0 | 1996 | 4.7 AC | 4.7 | N | 321-270-66-00 |
| 14105 POWERS RD, 92064, (100) | 1,267 | 4/200 | 7/18/2016 | \$0 | \$0 | 1959 | 9100 SF | 0.21 | N | 314-082-04-00 |
| 13315 OLIVE MEADOWS DR, 92064, (1001) | 1,344 | 3/200 | 7/20/2016 | \$0 | \$0 | 1974 | 7100 SF | 0.16 | N | 314-550-16-00 |
| 12914 MORENE ST, 92064, (100) | 1,191 | 2/200 | 7/7/2016 | \$375,000 | \$315 | 1961 | 7200 SF | 0.17 | N | 317-381-14-00 |
| 13449 SEBAGO AVE, 92064, (1001) | 952 | 3/100 | 7/11/2016 | \$390,000 | \$410 | 1960 | 7400 SF | 0.17 | N | 323-124-02-00 |
| 12623 CASA AVENIDA, 92064, (1001) | 1,454 | 4/200 | 7/11/2016 | \$395,000 | \$272 | 1976 | 6100 SF | 0.14 | N | 314-610-18-00 |
| 13559 ACTON AVE, 92064, (100) | 1,715 | 3/100 | 7/11/2016 | \$422,500 | \$246 | 1972 | 6300 SF | 0.14 | N | 323-371-10-00 |
| 13728 WOODGATE PL, 92064, (1001) | 1,008 | 3/200 | 7/7/2016 | \$485,000 | \$481 | 1973 | 6000 SF | 0.14 | N | 317-662-24-00 |
| 14340 MINYA LN, 92064, (1001) | 1,248 | 3/200 | 7/6/2016 | \$502,500 | \$403 | 1964 | 8200 SF | 0.19 | N | 323-230-32-00 |
| 14057 HALPER RD, 92064, (1001) | 1,246 | 2/200 | 7/25/2016 | \$520,000 | \$417 | 1960 | 7200 SF | 0.17 | N | 314-314-02-00 |
| 15221 LUIS ST, 92064, (1001) | 1,152 | 5/200 | 7/6/2016 | \$526,000 | \$457 | 1972 | 7200 SF | 0.17 | N | 314-421-14-00 |
| 13925 GRANVILLE DR, 92064, (1001) | 1,300 | 3/200 | 7/20/2016 | \$530,000 | \$408 | 1970 | 6000 SF | 0.14 | N | 323-203-11-00 |
| 12622 SOULE ST, 92064, (1001) | 1,631 | 3/200 | 7/1/2016 | \$543,000 | \$333 | 1961 | 8800 SF | 0.20 | N | 317-342-15-00 |
| 13316 LEANING TREE LN, 92064, (1001) | 1,341 | 3/200 | 7/20/2016 | \$545,000 | \$406 | 1974 | 19423 SF | 0.45 | N | 323-032-13-00 |
| 13020 CONLEY ST, 92064, (100) | 1,638 | 3/200 | 7/12/2016 | \$550,000 | \$336 | 1962 | 7400 SF | 0.17 | N | 317-382-17-00 |
| 13325 MONTEGO DR, 92064, (1001) | 1,865 | 3/200 | 7/7/2016 | \$565,000 | \$303 | 1971 | 9700 SF | 0.22 | N | 323-350-02-00 |
| 12926 MARGATE AVE, 92064, (1001) | 1,745 | 4/200 | 7/7/2016 | \$572,000 | \$328 | 1975 | 6085 SF | 0.14 | N | 323-384-05-00 |
| 13532 TOBIASSON RD, 92064, (1001) | 1,520 | 4/200 | 7/1/2016 | \$585,000 | \$385 | 1990 | 10100 SF | 0.23 | N | 317-580-06-00 |
| 11819 ALLBROOK DR, 92064, (1001) | 1,623 | 3/200 | 7/14/2016 | \$595,000 | \$367 | 1969 | 9800 SF | 0.22 | N | 316-082-03-00 |
| 12733 STONE CANYON RD, 92064, (1001) | 2,265 | 3/200 | 7/1/2016 | \$600,000 | \$265 | 1964 | 24829 SF | 0.57 | N | 275-232-12-00 |
| 12849 ELMFIELD LN, 92064, (1001) | 1,621 | 3/200 | 7/8/2016 | \$615,000 | \$379 | 1974 | 6311 SF | 0.14 | N | 275-553-10-00 |
| 12814 SELMA CT, 92064, (1001) | 1,680 | 3/200 | 7/8/2016 | \$635,000 | \$378 | 1970 | 9700 SF | 0.22 | Y | 316-130-34-00 |

POWAY

RECENT SINGLE FAMILY HOMES SOLD



| Address / Zip Code / Use Code | Sq. Feet | BR/BA | Transfer Date | Transfer Amount | Price per Sq.Ft | Yr.Built | Lt Size | Acres | Pool | APN |
|---------------------------------------|----------|-------|---------------|-----------------|-----------------|----------|----------|-------|------|---------------|
| 12211 HOLLAND RD, 92064, (1001) | 2,098 | 4/300 | 7/8/2016 | \$645,000 | \$307 | 1960 | 9700 SF | 0.22 | N | 314-315-01-00 |
| 17233 CLIQUOT CT, 92064, (1001) | 2,577 | 4/200 | 7/8/2016 | \$655,000 | \$254 | 1979 | 9950 SF | 0.23 | N | 273-784-41-00 |
| 14701 FIELDVIEW WAY, 92064, (1001) | 1,897 | 3/200 | 7/20/2016 | \$660,000 | \$365 | 1986 | 11881 SF | 0.27 | N | 314-721-24-00 |
| 13242 VINTER WAY, 92064, (1001) | 2,877 | 4/300 | 7/12/2016 | \$689,000 | \$239 | 1976 | 8591 SF | 0.20 | N | 273-783-04-00 |
| 14521 HILLNDALE WAY, 92064, (1001) | 1,941 | 4/200 | 7/21/2016 | \$700,000 | \$361 | 1975 | 12800 SF | 0.29 | N | 314-601-33-00 |
| 14137 DURHULLEN DR, 92064, (1001) | 2,118 | 3/200 | 7/15/2016 | \$770,000 | \$364 | 1976 | 22215 SF | 0.51 | Y | 321-330-08-00 |
| 12411 LAJA DR, 92064, (1001) | 2,052 | 4/300 | 7/7/2016 | \$787,000 | \$384 | 1982 | 8535 SF | 0.20 | Y | 314-631-16-00 |
| 14680 DEERWOOD ST, 92064, (1001) | 2,300 | 4/200 | 7/20/2016 | \$795,000 | \$346 | 1988 | 18629 SF | 0.43 | N | 314-711-10-00 |
| 13294 TWIN CIRCLE CT, 92064, (1001) | 2,550 | 4/300 | 7/12/2016 | \$805,000 | \$316 | 1988 | 11526 SF | 0.26 | Y | 314-382-07-00 |
| 13023 CAMINO DEL VALLE, 92064, (1001) | 2,185 | 3/200 | 7/1/2016 | \$812,000 | \$372 | 1977 | 22215 SF | 0.51 | N | 275-570-20-00 |
| 12610 PEACHWOOD CT, 92064, (1001) | 2,729 | 4/200 | 7/1/2016 | \$839,000 | \$307 | 1988 | 33976 SF | 0.78 | Y | 314-711-18-00 |
| 17459 TAM O SHANTER DR, 92064, (1001) | 2,550 | 5/200 | 7/12/2016 | \$856,500 | \$336 | 1977 | 15713 SF | 0.36 | Y | 273-145-14-00 |
| 13465 STONE CANYON RD, 92064, (1001) | 2,347 | 4/200 | 7/7/2016 | \$860,000 | \$366 | 1966 | 1.23 AC | 1.23 | N | 275-181-03-00 |
| 16452 MARTINCOIT RD, 92064, (1001) | 2,533 | 3/200 | 7/19/2016 | \$869,000 | \$343 | 1974 | 1 AC | 1 | Y | 275-120-02-00 |
| 13209 SILVER SADDLE LN, 92064, (1001) | 2,850 | 4/300 | 7/18/2016 | \$985,000 | \$346 | 1979 | 22651 SF | 0.52 | Y | 275-630-11-00 |
| 15614 RIPARIAN RD, 92064, (1001) | 3,106 | 5/300 | 7/15/2016 | \$1,075,000 | \$346 | 2009 | 1.13 AC | 1.13 | N | 278-442-66-00 |
| 14223 IPAVA DR, 92064, (1001) | 3,204 | 3/300 | 7/25/2016 | \$1,095,000 | \$342 | 1989 | 2.05 AC | 2.05 | Y | 321-380-35-00 |
| 14437 SANDHILL RD, 92064, (1001) | 3,113 | 4/300 | 7/15/2016 | \$1,109,000 | \$356 | 1989 | 1.38 AC | 1.38 | Y | 278-438-35-00 |
| 13224 LOMAS VERDES DR, 92064, (1001) | 2,998 | 4/400 | 7/20/2016 | \$1,150,000 | \$384 | 1988 | 1.01 AC | 1.01 | N | 273-911-35-00 |
| 15410 HARROW LN, 92064, (1001) | 4,223 | 4/400 | 7/19/2016 | \$1,400,000 | \$332 | 1996 | 2.1 AC | 2.1 | Y | 278-462-26-00 |
| 15130 SADDLEBROOK LN, 92064, (1001) | 5,135 | 4/400 | 7/11/2016 | \$1,850,000 | \$360 | 2003 | 1.33 AC | 1.33 | Y | 314-033-10-00 |
| 18090 OLD COACH DR, 92064, (1001) | 8,135 | 5/600 | 7/15/2016 | \$2,250,000 | \$277 | 2002 | 1.04 AC | 1.04 | Y | 277-200-13-00 |

| | Total Sales | Sales Volume | Avg Price | \$ / Foot |
|-------|-------------|--------------|-----------|-----------|
| Total | 45 | \$31,607,500 | \$702,389 | \$318 |
| 92064 | 45 | \$31,607,500 | \$702,389 | \$318 |

ERIC MATZ REAL ESTATE TEAM

FEATURED LISTINGS



15265 Del Poniente Ct., Poway, CA 92064
\$1,229,900 - \$1,298,900 | MLS# 160036894

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|-----------|
| 4 | 3.5 | 3,408 sq ft | .78 acres |



13684 Acorn Patch Ln., Poway, CA 92064
\$1,198,900 - \$1,248,900 | MLS# 160035412

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|------------------|
| 7 | 4.5 | 4,094 sq ft | inquire for info |



13559 Sage Mesa Rd, San Diego, CA 92130
\$979,500 - \$999,900 | MLS# 160027010

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|------------|
| 4 | 3 | 2,390 sq ft | 0.10 acres |



12385 Tesoro Ct. San Diego, CA 92128
\$775,000 | MLS# 160032382

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|------------|
| 3 | 2 | 1,712 sq ft | 0.18 acres |

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FEATURED LISTINGS



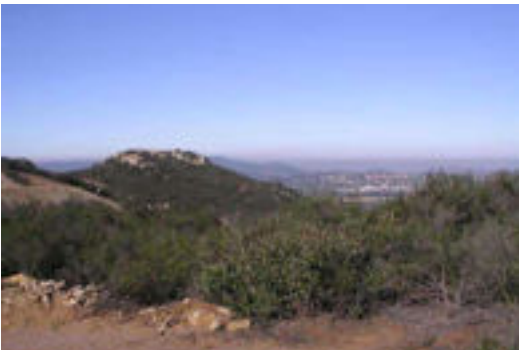
10 Del Poniente Rd., Poway, CA 92064
\$549,900 - \$639,900 | MLS# 160015382

| Beds | Baths | Home Size | Lot Size |
|------|-------|-----------|-------------|
| N/A | N/A | OPEN LOT | 13.55 acres |



1947 Swallow Ln., Carlsbad, CA 92009
\$449,900 - \$464,900 | MLS# 160028382

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|-------------|
| 3 | 2 | 1,342 sq ft | 13.57 acres |



3 Del Poniente Rd., Poway, CA 92064
\$449,900 | MLS# 160015197

| Beds | Baths | Home Size | Lot Size |
|------|-------|-----------|----------|
| N/A | N/A | OPEN LOT | 8 acres |



5605 Friars Rd. #300, San Diego, CA 92110
\$549,900 - \$639,900 | MLS# 160015382

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|------------|
| 3 | 2 | 1,331 sq ft | 6.91 acres |

ERIC MATZ REAL ESTATE TEAM

FEATURED LISTINGS



11550 Caminito La Bar 119 #119., San Diego, CA 92126
\$359,900 | MLS# 160041110

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|----------|
| 2 | 2 | 1,040 sq ft | — |



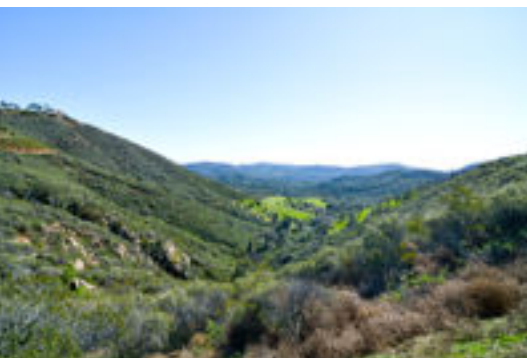
12215 Wilsey Way, Poway, CA 92064
\$339,900 - \$359,900 | MLS# 160044222

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|-----------|
| 3 | 1 | 1,057 sq ft | .04 acres |



17710 Del Paso Dr., Poway, CA 92064
\$899,000 - \$979,900 | MLS# 160040514

| Beds | Baths | Home Size | Lot Size |
|------|-------|-------------|----------|
| 4 | 2.5 | 3,400 sq ft | .3 acres |



0000 Golden Eagle Trl, San Marcos, CA 92078
\$469,900 | MLS# 160005887

| Beds | Baths | Home Size | Lot Size |
|------|-------|-----------|----------|
| N/A | N/A | OPEN LOT | 9 acres |

Since 1990, Eric Matz has helped thousands of friends, neighbors and referrals buy and sell homes in San Diego. His expertise and experience place him at the top of his profession.

As a professional Realtor®, my commitment is to always represent the client's best interest. I use my extensive experience to secure top dollar for sellers and personally guide them through the transaction. I work with a wonderful team and we devote ourselves to serving the needs of clients before, during and after their move.

My business is built on repeat clients and their referrals. I want to earn their respect, so I make a constant effort to improve the level of service I provide. I am a relationship builder and pride myself on being the trusted advisor for so many homeowners.

I grew up in this community and love calling San Diego my home. In particular, I specialize in the I-15 corridor and entire Poway Unified School District. I am a past president of the Poway Real Estate Professionals Marketing and Networking group and remain an active board member.

I am also passionate about this community on a personal level. I coach my daughters' soccer teams and contributes much of my time to community activities. For fun, I enjoy golfing, snow skiing with the family, and fishing.

I'd like to be your Realtor® for life,

Eric Matz

THE ERIC MATZ REAL ESTATE TEAM



Our team strategy is to focus on exceptional service. Before, during, and after EVERY transaction.

Real estate sales have become increasingly complex and can be stressful and confusing for even the most sophisticated individuals. Eric, Kathy, Chris, Tamara and Beverly work together so that the entire process is easier and more enjoyable.

Our “team” effort ensures that someone is always available to serve you, to answer questions, negotiate on offers, or show a hot new listing with little notice. Our clients can relax with the knowledge that the intricate details of their sale or purchase will always be handled in a timely and professional manner.

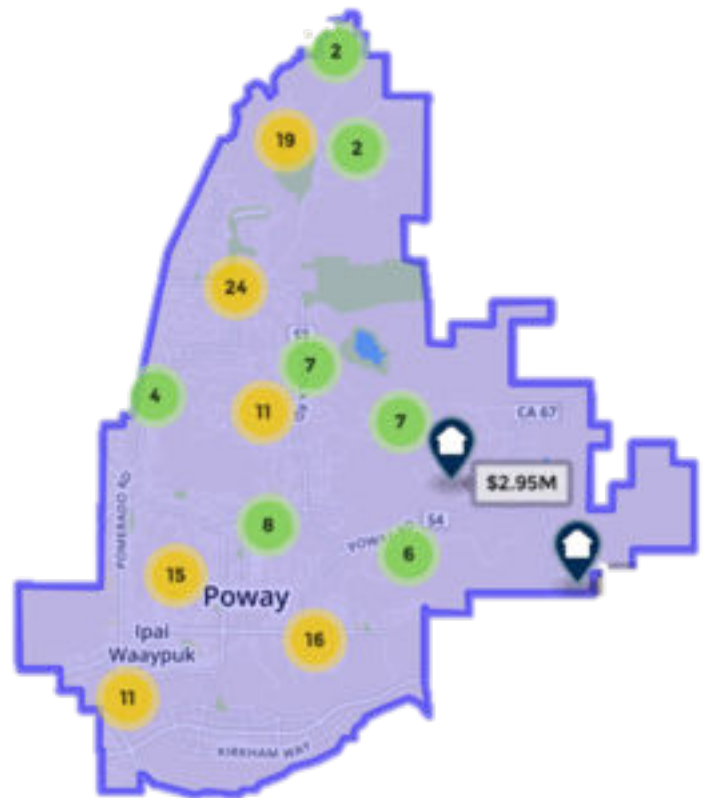


POWAY SPECIALIST



Eric Matz knows every inch of Poway. Clients rave about how well-connected he is in the community and the advantages his relationships created through out the transaction.

- ✓ Born in Poway
- ✓ Raised in Poway
- ✓ Attended Poway Unified School District
- ✓ Lives in Poway
- ✓ Children attend Poway Unified School District
- ✓ Past president and active current member of the Poway Real Estate Professionals Marketing & Networking Group
- ✓ Works in Poway
- ✓ Attends weekly Poway caravans
- ✓ Hikes in Poway
- ✓ Coaches two Poway girls soccer teams
- ✓ Golfs in Poway
- ✓ Dominates the Poway Real Estate Market



IMPRESSIVE RESULTS FOR CLIENTS



Eric Matz and his team repeatedly exceed housing market statistics and produces better results for clients than other agents. Even in the competitive San Diego market, their work stands out.

ERIC MATZ REAL ESTATE TEAM

THE AVERAGE AGENT

San Diego

| | | |
|---|-----------|-----------|
| Sales Price vs. List Price (2014 – 2015) | 98% | 96% |
| Sales Price for Detached Homes (2014 - 2015) | \$880,000 | \$673,425 |
| Days on Market (2014 - 2015) | 29 Days | 45 Days |

National

| | | |
|---------------------------------|--------------|---------------|
| Transactions Per Year (2015) | 63 | 11 |
| Listings per Year (2015) | 42 | 4 |
| Years of Experience (2015) | 26 | 11 |
| Sales Volume (2015) | \$64 million | \$1.7 million |

Contact Us

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WINDERMERE HOMES & ESTATES

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